## BEFORE THE POSTAL RATE COMMISSION WASHINGTON, D.C. 20268-0001

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POSTAL RATE COMMISSION OFFICE OF THE SECRETARY

POSTAL RATE AND FEE CHANGES, 1997

Docket No. R97-1

RESPONSE OF UNITED STATES POSTAL SERVICE WITNESS ALEXANDROVICH TO INTERROGATORY OF UNITED PARCEL SERVICE (UPS/USPS-T5-2)

The United States Postal Service hereby provides the response of witness Alexandrovich to the following interrogatory of United Parcel Service: UPS/USPS-T5-2, filed on August 27, 1997.

The Postal Service and UPS have been engaged in discussions concerning the provision of information requested in the interrogatory. At this time, the Postal Service and UPS have agreed upon the attached response, which is a listing of 20 different items from each of the over 100 Alaskan highway surface contracts and the Alaskan water contracts as of quarter 4 of FY 1996. There are approximately 6 additional Alaskan contracts where the requested information is still due to be furnished. That information will be furnished as soon as it is available. UPS reserves its right, upon review of the attached response, to renew the original request in the interrogatory for the hard copy contracts. The Postal Service reserves its right, upon renewal of the request for the hard copy contracts, to object.

The interrogatory is stated verbatim and is followed by the response.

Respectfully submitted,

UNITED STATES POSTAL SERVICE

By its attorneys:

Daniel J. Foucheaux, Jr. Chief Counsel, Ratemaking

475 L'Enfant Plaza West, S.W. Washington, D.C. 20260–1137 (202) 268–2990; Fax –5402 September 10, 1997

Susan M. Duchek

# RESPONSE OF UNITED STATES POSTAL SERVICE WITNESS ALEXANDROVICH TO INTERROGATORY OF UNITED PARCEL SERVICE

**UPS/USPS-T5-2.** Please refer to workpaper B-14, W/S 14.0.6. Provide copies of all current contracts relating to Alaskan Highway surface transportation, including but not limited to contracts with SEALAND, TOTE, LYNDEN, MONTAGUE and SKYLINE.

## UPS/USPS-T5-2 Response:

Please see the Attachment to this response.

Avg. Trip Length	Mo. of Tripe	Sum of Trip Lengthe	Copes Aspicie	Mo. of Vehicles	Дөр∵ Сф	eqyT	CPI Cost	nevhű Mages	Fuej Cost	Annual Coat	вох сг	jeunnA zeliht	Rie Pari	Rte Type	AJ .	penA.	T250¥	Renewal	ICE ID
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)6 <u>/</u>	Z	0821	2400	l	6	1	851,362	£67,801 <b>2</b>	8110,749	8458,259		688Þ31	٧	ļ.	96	15	23124		70966
799€	Þ	991			01	ı	\$32°23S	\$67'Z6\$	247,120	221612\$		670922	<del>_</del>	ļ	96	ZI.	PZIES	<del> -^- </del>	11964
158.	9	F.E.29	2100	5	01	ļ	609'96\$	\$23,784		069,861\$		108821	<del></del>	<del></del>	96	21	23131	<del>- ^-</del> -	0686
128.9	7	9515	5400	l	6	1	\$20,141	868,712	126,158		0	78132	<del>-</del>	<del></del>	96	Zl	12125	<del></del>	26399 2639
8.6€	8	Z.80£	<del></del>	ε	01	1	231,324	102,162	126,16\$	\$270,513		Z69091	<del></del>	<u> </u>	96 96	15	23151	<del>                                     </del>	PE96
16.91E	Þ	1565.2	2700	i -	01	i	611,113	681 99\$	P96'66\$	\$246,409		297191	<del></del>		96 ne	<u>Z!</u>	12166		9636
2276	7	4.018		ζ	101	<u>'</u>	670,052	871,6513	068,462	980'672\$		386831	<del>- 4</del>	2	96	15	23151	<u> </u>	9636
95.55	<del> </del>	355.5	09	<del></del>	<u> </u>	<del></del>	\$2,955	0\$	\$31,002	496'CC\$	0 801	50071 15335			96	15	23151		2558
20 3E	Z	7.03	091	<del></del>	1		291 92	0\$	886,81 <b>\$</b>	909'19\$	651	15621	<u> </u>	<u> , , , , , , , , , , , , , , , , , , ,</u>	96	15	23151	٨	0996
207		8.08S	091	1	2	l L	967\$	0\$	215,834	\$32,025	0	3800	<u>V</u>	7	96	Zi	23151		7996
15. 21	<u>c</u>	28	0 <del>1</del> 00	<u>.                                    </u>	h		£60'1\$	0\$	608'91\$	206,71\$	£14	12239	٧	<del>,</del>	96	15	23151		€996
209	<b>p</b>	503	09	<u> </u>		ļ	019'6\$	0\$	\$34,014		337	30708		Þ	96	15	23151	<u> </u>	<b>4996</b>
9.61	5	9'6€	06	<u> </u>	} <u>.</u>		291,18	0\$	\$14,220	28C,212	0	12002	V	2	96	15	23154	<del></del>	1496
134.2	2	7.892	06		1	<b> </b>	941.9\$	0\$	Þ0Þ,72 <b>\$</b>		811	77969	V	7	96	15	12155	<del>^</del>	7726
7,86	2	4.771	09	L	1	ı	090'9\$	0\$	\$31,920	000'EF\$	123	93765	V	<b>&gt;</b>	96	15	23151	1	1/296
£ 9	2	12.6	017	l .	l.	L .	266\$	0\$	\$23,187	672,65 <b>\$</b>	80£	9186	<del>- •</del>	<b>b</b>	96	15	23151	<del> </del>	8789
37.ET	2	5.92	09	Į.	1	ı	\$5,204	0\$	266,22		320	5518	Ÿ	<del> </del>	96	15	12155	<del>                                     </del>	0896 6496
S. Y	7	191	09	ı	1	ı	\$234	0\$	152,610	\$26,144	315	9724	- <del>v</del>	<del>-</del> -	96	15	23151	<del>                                     </del>	£886
21	z	97	09	1	1,	1	997 ts	0\$	192'92\$	944'06\$	FOF	0887 74201	V	<del> </del> <del> </del> <del> </del> <del> </del> <del> </del> <del> </del>	96 96	15	23151	<del> </del>	9996
7 <u>/</u> l	7	8.NE	06 06	<del> </del>	101	<u>-</u>	S67,12	0\$	\$52,300	288,E01#	£ <b>0≯</b>	27555	<u>v</u> _	<u> </u>	96	15_	23151		WS6
94.6	15	811	2700	<del> </del>	9	<del>}</del>	\$13,912	\$25,197		586,855		£77601	<u> </u>	5	96	15	53121	7	V896
25.8 10.8	54	9.221 9.631	000Z	<u>-</u>	01	<del> -</del>	610 61\$	216,442	M82,874	9105,046		60€7£	٧	Į.	96	15	23151	Α	VOSE
38.01 3.11	P	2.7A	09/7	<u> -</u>	E3	<u> -</u> -	23,250	259,422	0\$	961,868	0	▶16S1	A	Z	96	15	12168		aose
BY 4	01	8 817	2700	L	01		\$3,832	\$12,653	TET, EA.	909,07\$	0	10111	٧	ı	96	15	23151		VOS
BIP.T	01	8.2T	2700	}	01	<u> </u>	\$5,033	166,812	\$56,936	692,69\$	0	69£71	V	1	_ 96	15	12168	, ,	VES
£.∂	15	2.28	2700	1	01	1	789,8\$	976,88	9¢þ'6\$	618,58\$	0	12159	V	ļ	96	15	23151	À	V-JS6
2.5	9	21	2700	L	S	i.	\$5115	\$24.828	166,6\$	040,Sh\$	0	91/91	V	7 -	96	Ž١	12153	<del>\</del>	VD96
8 <u>7</u> .6	01	8.66	2700	<u>                                      </u>	01	ļ	SEE 33	\$47,205	478,TZ	\$72,773	0	21247	V -	<del></del>	96	15	23151	<del>                                     </del>	VHS
2.2	7	10.01	107	1	l .	l T	Z05'1\$	0\$	£11,973	SZÞ'E1\$	ō	2755	· · · ·	2	96	15	53163	<del>                                     </del>	1096
Z1	7	<b>HE</b>	O#	l .	l l	I	160'2\$	0\$	SP8'E1\$	906'51\$	0	₽€9¥	<del>\</del> <del>\</del> <del>\</del> <del>\</del> \	7 7	96	15	23154	<del>                                     </del>	7096
24.85	7	1 6¥	09	<u> </u>	1	ı	25 435	0\$	245'310	244,742	512	12063	- <del>-</del> -	<del>                                     </del>	96	15	23151	<del>                                     </del>	0996
₽.7E	Z	8. A.T.	06	ī —	i -	l l	\$2,322	0\$	P15'68\$	968,142	5443	52670	<b>∀</b>	<u> </u>	96	12	53124	<del> -                                    </del>	Z996
₱ 9€	7	8.27	120	ı	2	1	189'1\$	0\$	250'222	\$22,137	0	66111	<del>                                     </del>	2	96	15	23151	<del> </del>	€996
128	Þ	63.2	091	1	Z	1	199'1\$	0\$	Z87,21 <b>\$</b>	EPP,712	0	EZSZ1	- <del>v</del>	7	96 96	15	23151	<del>  ^</del> -	1990
96 69	7	6611	09	i -	i -	<u> </u>	699.6\$	0\$	240'426	\$44,125	EY	86636	<del></del>	- <del>V</del>	96	15	23151	<u> </u>	9996
<u>.</u>	Z	18	120	1	1	<del> </del>	035.05	0\$	078,062	475,952	116	25458	<del>                                     </del>	Z -	96	15	12166	<del>  _                                   </del>	
8	Z	91	240	<del> </del>	7	<u>'</u>	Z69\$	0\$	\$13,483	\$14,075	0	6757S	<del> </del>	7	96	12	53121	<u> </u>	8996
5 SÞ	7	16	09	-	<del> </del>	1	24,272	0\$	\$55,394	\$26,666	337	18124		<b>*</b>	96	15	53121	<u> </u>	078
59.9	7	8.62	09	<del> </del>	<del> </del>		116'1\$	0\$	653,65 <b>\$</b>	\$32,000	196	Z19E1		<b>b</b>	96	15	53121	<u> </u>	1786
22.3	- Z	9.44	04	<del> </del>	<del> </del>	<del> </del>	19715	175,652	\$6,732	728,852	238	55894	¥	*	96	12	53121	<u> </u>	729
E 77	Z	9 191	09	<del> </del>	\\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	<del>}</del>	EVE E\$	0\$	\$17,725	£61,61 <b>\$</b>	325	1767	V	7	96	15	12162	λ.	£73
21.61 C.T	7	26.3	9091	<del> -</del>	<u> </u>	-	\$23e	0\$	097,8\$	966'9\$	0	4964	¥	7	96	12	53121	1	₹290
25 55 25 55	φ	1.12	07	<u>}</u>	L	<del>                                     </del>	018.18	0\$	\$53,390	\$25,824	842	78 <del>1</del> 21	A	7	96	15	53121	<u> </u>	578
	z	1:10	01	<del> </del>	<del> </del>	+	13334	0\$	\$29,832	381,EE\$	0	9£991	_ ¥	5	96	<u>  Z</u> i	23154	X	929

Avg. Trip Length	ľ	dul to muc	Cabes Vehicle	No. of Vehicles	Nets Gip.	-d/(L	Peop (40)	Driver Wages	Fuel Cost	Annual Cost	12 x08	isunnA seitM	heq etfi	Rte Type	٨٠	EGIY	Joog	Renewal	E ID
	<u> </u>	72	240		Z	1	83,256	0\$	710,65 <b>\$</b>	\$26,273	0	16200	8	7	_96	ΙS	23124	Α	9/966
.E1 0,81	7	35.1	150	<u> </u>	7	<u> </u>	926\$	0\$	\$52'990		£81	6279	<b>V</b>	7	96	15	23151		<i>LL</i> 96
1	<del>  -</del>	111			2		900\$	0\$	£5,653		0	2766		7	96	15	23151	λ	8/96
<u> </u>	7	9.146	09	1	<u> </u>	<u> </u>	915,18	0\$	806,808		344	04982	٧	<b>y</b>	96	15	23151	<del>-                                    </del>	6496
2.02	Z	3.001	08	<u> </u>	1	l .	<b>376,6\$</b>	191'96\$	\$5'28	100,24\$	222	69⊁0€	٧	Þ	96	15	12166		0998
19	7	9.ES1	09	l_	ı	ı	Z09 Z\$	969 <sup>'</sup> /\$	219,618	¥32 86¥	15	37459	٧	Þ	96	15	23151	7	1896
1	7	9.41	240	1	7	L	118'6\$	0\$	699'96\$		SIE	24852	<del>-</del> -	<b> </b>	96	71	23151		2896
77	7	7.44.2	09	<b>.</b>	ı	i	₽ <u>/0</u> '2\$	0\$	326,76 <b>2</b>	666,665	26C	96561	Ţ	<del></del>	96	Zl	12123	- î -	£996
7.7	7	7 FS	09	ı	ı	L	\$2,738	0\$	629'62\$	232,366	366	78431	<del>`</del>	- <del></del>	96	Zi	23121	<del>-                                    </del>	7896
91	<b>)</b>	2.23	240	l .	7	1	\$12,15	0\$	\$12,180	S66,612	0	0886	~ <del>V</del>	7	96	15	23121		2896
l	7	56	09	1	i	ļ	700,12	0\$	750,05 <b>\$</b>	121,154	363	0887	V	<b>b</b>	96	71	23151	<del>-                                    </del>	9896
9.6	Z	£ 61	09	ı	1	ı	260'1\$	0\$	\$23,326	814,418	ZSE	6182	- <del>V</del>	- 6-	96	71	23151	- <del>\</del>	2996 2996
06	2	2.181	200		<b>b</b>	i	867,112	0\$	\$78,520	726,68 <b>\$</b>	0	29195	<del>- •</del>	7	96 96	15	53121	<del>-</del>	6896
<b>≯</b> 69	z	6 981	091		7	i	586,38	0\$	596'FC\$	968 93	192	76024	<del></del>	5	96	71	23151	<u> </u>	CV96
	2	91	0001		9	1	EF2\$	0\$	111'9\$	S68,812	0	721-01	8	7	96 nc	71	53121	<u>.</u> .	CV96
·S	8	9 51	0001	·	9	<u>                                     </u>	669,5\$	267, SEZ	062,72 <b>\$</b>	230'455 248'355	0	8244	V	5	96	21	12168	٨	0996
9	b	2.7.2	06		7	<u>}                                    </u>	251,639 251,638	0\$ 0\$	224,522	864'92\$	0	4243	V		96	15	53121		G296
3	<b>P</b>	9  ≱l	0002	}	7	-	\$544	0\$	Z11/90\$	196,868	0	8181	<b>V</b>	7	96	SI	12168	Α	QQ96
1	<u> -</u>	109	009		S	ļ .		E18,712	815,778	\$122,753	<del>,</del>	75/87	V		96	15	23151	٨	0676
.Z .0⊊	Z	PP	1500	1	2	1	916,24	0\$	P81.02\$	\$22,800	0	92682		2	96	15	23151		1576
6.411	Z	529.9	1200	1	L	1	07E,E12	746,852	Z61,SE\$	361,78 <b>\$</b>	0	94969	٧	<b>S</b>	96	15	12155		2676
129	5	3.816	008	ţ	S	ı	678,158	166,858	225,500	\$112,803	81	96536	V	G	96	15	23121	<del>-                                    </del>	££76
: L	7	54	420	ı	€	l .	G18\$	\$15'369	681.6\$	\$52,943	0	<b>1274</b>	¥	2	96	15	53121	<del>                                     </del>	PET(
711	7	23.5	52	l.	1	i	Z19\$	0\$	166,1391	800'52\$	084	7175	V	<del>                                     </del>	96	71	23151	<del>                                     </del>	SE76
28.2	Z	99	0€	ı	ı	ı	\$1,245	0\$	660,168	\$35,284	365	17124	V -	<del> </del>	96	ZI	12152		9676 8676
21.35	7	7.54	SZ	ı	ı	ı	S67'1\$	0\$	\$22,505	\$24,000	585	11621	- <del></del>	<del></del>	96	15	23151	<del></del>	07/6
18.2	2	S 9C	32		1	<u> </u>	000'1\$	0\$	\$24,885	000,72\$	201	29011	<del>-</del>	<del></del>	96 96	15	12166	<del></del>	1576
ZE	Þ	9.61	1001	i	Z	<del>-</del> -	ZZZ'I\$	0\$	991,52\$	951,052	0++	22670	- <del></del>	- <del>'</del> -	96	71	23151	<u> </u>	PP10
39,71	Z	35.3	SZ	<u>-</u>	1,	<u> </u>	961,18	0\$	\$28,034	691,0C\$	781	86801 86676	<u>v</u> -	<u> </u>	96	15	23151	<u> </u>	91/20
19	Z	153.2	30	1	1	1	651,68	0\$	140,85\$	002,148	107	99101	<u></u> _	<b>*</b>	96	15	23151	<u> </u>	7776
1271	2	3.45	32	1	1,	1	685,1\$	0\$	\$26,745	250'02\$ 258'334	70F	9967	<u></u>	<b></b>	96	15	12153	<u></u> .	ISZ6
15.1	<u>-</u>	5.45	SZ	<del> '</del>	<del> </del>	<del> </del>	\$8¥3 269\$	20	\$23,734	1111'97\$	CMA	0969	A	<u> </u>	96	15	23151	٨	6876
3.6	7	961	0€ 01v	<del> -</del>		1	\$924 Chot	20	\$26,225	620,72	333	6922	V	<b>b</b>	96	15	23151	A	1926
721	Z	34.8	012	-		1	Þ68\$	0\$	\$24,133	120,822	€9€	2 <b>FS</b> 01	V	<b>*</b>	96	15	53121	λ_	\$576
771 771	7	9772	01/	<del> </del>	l		21,232	0\$	899'07\$	008,12\$	<b>19E</b>	6799	A	>	96	15	23151		9926
131	2	26.2	52	ļ <u>.                                    </u>	ļ	ļ.	9/1,18	0\$	\$22,403	085,£S\$	320	0+6/	V	7	96	15	23121	λ	4546
30.3E	Z	7.09	30	<u> </u>	1	1	047,1\$	0\$	\$29,052	\$32,722	997	96081	<b>Y</b>	7	96	15	12168	1	6946
<u> </u>	<u> </u> Z	72	0)	i .	ļ	l	\$2,852	0\$	\$53,100	\$52'823	271	21821	٧	7	96	15	23151		09/6
1,411	2	2282	007	1	S	ı	\$8,235	0\$	978,72\$	280,334	63	19169		S	96	71	23151	1	2976
5 1/6	ζ	8.681	091	l	7	l	£6,963	0\$	966,75\$	696, bC\$	El	86104	V	7	96	15	23151		€92
18	\Z	8.81	52	<u>                                     </u>	1	l _	209\$	0\$	677 178	\$23,032	9++	2609	V	Þ	96	15	12155	<del> ^-</del>	194
91	Z	32	120	1	1	<b>J</b>	\$505	S86\$	627\$	\$2,220	0	1620		<u>-</u> -	96	15	12123	<del>                                     </del>	\$92
30.78	Z	1111	0€	ļ.	ļ	l	£≯Z'Z\$	0\$	735,257	009'46\$	94	34580	A	<del> </del>	96	15	93154	<del>\ \ \ \ \</del>	9946
31 B1	2	£.8£	52	i.	ı	Į.	81,228	0\$	\$29,270	867,06\$	127	80911	V	<b>P</b>	96	21	23151	<del>                                     </del>	1920
36.7	54	500	1000	l	9	ļ.	916'11\$	997,868	\$34,883	960'611\$		24865	V	Z	96	12	12168	<del>\ \</del>	0686
		] f88	52				861,1\$	0\$	277,01\$	076,112	6	19751	} \ \	<b>b</b>	96				

#### Attachment to Response to UPS T5-2

qt5uer dus :Baw	1	Sum of Trip Lengths	Сирев Сирев	No. of Vehicles	_	eq\(1	сы сом	<b>1982</b> М	1	genus Wuunsi	1	ISUUNA eeliM	fied offi	gre Type					
95 Þ	Z	1'6	09	<u> </u>	ţ	<u> </u>	287\$	0\$	611,75\$	107,85\$	891	8272		7	96	15	12168		1996
SL.T	Z		150	l	7	l		0\$	<del>+</del> -		19E	8694	∀	7	96	15	23151		£996
91	ļ <del>v</del>	<del></del>	300	<u> </u>	2	<u>                                     </u>	996\$	0\$	\$86,01 <b>\$</b>	,	jo	0 <b>1</b> -61	V	7	96	15	12168	1	VV96
Ē	01		009	<u> </u>	۲	ı	085,1\$	0\$	M8,76\$	029,14\$	0	8118	∀	2	96	15	23151	λ	GD96
91	121		009	<u>,                                     </u>	9	ı		078,528	\$32,344	095'94\$	0	LL99	٧	2	96	15	23151	À	038ED
9.0	01		009	11	Þ	<u> </u>		0\$	EZP'19\$	066,67 <b>\$</b>	0	₹00₹	V	7	96	15	12166	,	Q966
8.1	•		00+	į į	ε	ı	<b>/69\$</b>	0\$	816,148	116,844	0	2353	9	2	96	21	12165	l X	<b>0866</b>
	L			İ	İ	<u>l</u>		_	-	,	! —	,				1	<u> </u>	CONTRACTS	
102	16	50 €	0	L	121	l	694'9\$	898,EA\$	150,18	PSZ'95\$	0	28642	V -		96	15	23152	Ι.	8118

### **DECLARATION**

I, Joe Alexandrovich, declare under penalty of perjury that the foregoing answers are true and correct, to the best of my knowledge, information, and belief.

Dated: 9/10/97\_\_\_\_

## CERTIFICATE OF SERVICE

I hereby certify that I have this day served the foregoing document upon all participants of record in this proceeding in accordance with section 12 of the Rules of Practice.

Susan M. Duchek

475 L'Enfant Plaza West, S.W. Washington, D.C. 20260–1137 (202) 268–2990; Fax –5402 September 10, 1997